

VVM's  
R. M. SALGAONCAR HIGHER SECONDARY SCHOOL  
MARGAO GOA

MID TERM TEST JULY 2025

STD: XII VOCATIONAL

TIME: 1 Hr

MARKS: 20

DATE: 24/07/2025

SUB: GENERAL FOUNDATION COURSE

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**INSTRUCTIONS**

- I. All questions are compulsory
  - II. There are four sections in the question paper A B C and D
  - III. Section A consists of two multiple choice questions, one question to be answered in one word phrase or figure and one question to be answered in a sentence
  - IV. Section B consists of three questions of two marks each to be answered in 20-30 words
  - V. Section C consists of two questions of three marks each to be answered in 50-60 words
  - VI. Section D consists of one question of four marks to be answered in 80-100 words.
  - VII. Figures to the right indicate marks allotted to each question
  - VIII. Write the number of each question clearly.
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**SECTION A**

Q1. Producing the proposed product in small quantity for test marketing is known as -----

1

- a) Commercial production
- b) Marketing research
- c) Trial production
- d) Market survey

Q2. The minimum amount of capital which the enterprises need to carry out the day to day operations is -----

1

- a) Special working capital
- b) Regular working capital
- c) Reserve working capital
- d) Special working capital

Q3. The arrangement of men, material, and machines in a plant to minimise wastage, improve the efficiency of production and to make the optimum use of floor space. 1

Q4. What is Break Even analysis? 1

### SECTION B

Q5. Explain any two factors to be considered in the preliminary preparations for starting a small business enterprise. 2

Q6. Explain the following terms. 2

- a) Quality assurance
- b) Market survey

Q7. Explain any two reasons why small business enterprises need cash. 2

### SECTION C

Q8. Explain any three types of purchasing. 3

Q9. State any six objectives of good plant layout. 3

### SECTION D

Q10. Explain importance of project report giving any four points. 4

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