

**VIDYA VIKAS MANDAL's**  
**RAMACRISNA MADEVA SALGAOCAR HIGHER SECONDARY SCHOOL**  
**MARGAO-GOA**

**Preliminary Examination December 2024**  
**SUB : GENERAL FOUNDATION COURSE**

**STD: XII (OM, CT, AA)**

**MAX. MARKS: 70**

**Date: 16/12/2024**

**DURATION : 3 HRS.**

**INSTRUCTIONS**

- I. All questions are compulsory
- II. Figures to the right indicates full marks
- III. The question paper consists of five sections, A, B, C, D and E
- IV. Answer each section on a fresh page
- V. Section A consists of 13 questions of one mark each
- VI. Section B consists of five questions from question no. 14 to 18 of two mark each
- VII. Section C consists of four questions from question no. 19 to 22 of three marks each
- VIII. Section D consists of five questions from question no. 23 to 27 of four marks each
- IX. Use of non scientific calculator is allowed
- X. Write the number of each question clearly on the answer book

**SECTION - A**

Fill in the blanks with the most appropriate alternative from those given in the bracket.

1. The study of market to determine the demand supply ratio, the extent of competition, the share of the market, the pricing and distribution policies etc. is known as ----- 1
  - Market analysis.
  - Market research.
  - Market survey.
  - Market evaluation .
2. The minimum amount of capital which the enterprise needs to carry on the day to day operations is known as ----- 1
  - Regular working capital.
  - Reserve working capital
  - Seasonal working capital.
  - Special working capital.
3. When customers purchase products or services for their own consumption, it is known as ----- 1
  - Mercantile purchasing.
  - Personal purchasing.
  - Industrial purchasing.
  - Government purchasing.
4. The process of hiring and developing employees, so that they become more valuable to the organisation is known as ----- 1
  - Human resource organisation.
  - Human resource development.
  - Human resource planning.
  - Human resource management.

5. Use of personal computers at home to conduct banking operations with the bank is called \_\_\_\_\_ 1
- Home banking.
  - Mobile banking.
  - Phone banking
  - Internet banking.
6. When forest trees and agricultural crops are grown on the same piece of land, it is known as \_\_\_\_\_ 1
- Extension forestry.
  - Social forestry.
  - Urban forestry.
  - Agro forestry.
7. The disease that is contracted through wounds, accidents and use of improperly sterilized surgical instruments is known as \_\_\_\_\_ 1
- Diphtheria
  - Tuberculosis.
  - Tetanus.
  - Polio.

Answer the following in one sentence:

8. What is swot analysis? 1
9. What is planning? 1
10. Name the two concepts of working capital. 1
11. Write the meaning of seasonal business. 1
12. What is manpower handling? 1
13. State the meaning of Job requirements. 1

#### SECTION - B

Answer the following in 20 – 30 words:

14. Explain any two benefits of human resource management. 2
15. Explain any two consumer rights. 2
16. Explain the following terms. 2
- a) E-business.
  - b) E-commerce.
17. Explain the following terms. 2
- a) Soil erosion.
  - b) Desertification.
18. Explain the following communicable diseases. 2
- a) Cholera.
  - b) Dengue.

#### SECTION - C

Answer the following in 50 – 60 words:

19. Explain the following terms: 3
- a) Trial production.
  - b) Commercial production.
  - c) Quality assurance.

20. State any six benefits of E-banking to customers. 3
21. Explain any three causes of soil erosion. 3
22. Explain the three tier panchayati raj system. 3

#### SECTION - D

Answer the following in about 80 – 100 words:

23. Explain in four points the importance of project report. 4
24. Explain the four purchase situations. 4
25. Explain any four marketing problems faced by small scale industries. 4
26. Explain any four ways to conserve forest. 4

OR

- Explain the classification of extension forestry.
27. Explain any four causes of rapid population growth. 4

OR

Explain the following:

- Substance abuse.
- Supplementary nutrition.
- Immunisation.
- Non-formal education.

#### SECTION- E

28. Following is the trial balance of Mr. Mohit Sharma as on 31/03/2022.

Dr.

Cr.

Particulars	Amount	Particulars	Amount
Cash at bank	18,000	Sales	1,30,000
Cash in hand	7,550	Creditors	10,000
Fixed deposit	15,000	Purchase returns	5,000
Equipment	60,000	Interest received	3,100
Furniture	75,000	Capital	1,50,000
Sundry debtors	30,000	Bank loan	64,000
Insurance	3,000		
Loan to Mr. Varma	15,850		
Audit fees	500		
Factory rent	3,000		
Sales returns	3,000		
Wages	8,000		
General expenses	5,000		
Office expenses	4,500		
Bad debts	3,700		
Purchases	55,000		
Salaries	15,000		
Opening stock	25,000		
Drawings	15,000		
Total	3,62,100		3,62,100

Adjustments:

1. Closing stock on 31/03/2022 was valued at Rs. 50,000.
2. Outstanding expense were  
Wages           Rs. 2,500.  
Salaries         Rs. 2,000.
3. Prepaid insurance amounted to Rs. 1,500.
4. Depreciate furniture by 10% and equipment by 5%.
5. Goods worth Rs. 5,000 were distributed as free samples.
6. Goods worth Rs. 6,800 were stolen from godown. Insurance company admitted to a claim Rs.3,000 only.

Prepare

- |   |      |
|---|------|
| 1. Trading account for the year ending 31/03/2022.        | 04   |
| 2. Profit and loss account for the year ended 31/03/2022. | 04 ½ |
| 3. Balance sheet as on 31/03/2022.                        | 06 ½ |

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